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The submodalities are the part we can access of that very highly complex internal representation. So if we change the submodalities, we change the internal representation, which in turn changes the meaning, which will in turn change the behaviour. So back to our list, why only visual, auditory and kinaesthetic?

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An Insiders Guide to Sub Modalities UK ed. Edition by Richard Bandler (Author) › Visit ... - a seven page core guide

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that includes questions to ask to elicit a person's submodalities in a given situation (a basic and vital part of modelling) and lists of typical submodality-related phrases.

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Submodalities are the subsets, or finer distinctions of the Modalities or the Representational Systems by which we represent information through our five senses. They are the building blocks of the representational systems by which we code, order and give meaning to the experiences we have. Submodalities are how we structure our experiences, they are the ' brain ' s language ' .

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