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considered the
“consultant’s bible”
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consultants face,
including more
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ask better questions,
dealing with difficult
clients, working in an
increasingly virtual
world, how to cope
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broader context.

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**to Getting Your
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“Flawless consulting” means being truthful, and giving as direct and straightforward responses as you can to all of your client’s questions. There are three roles you can assume as a consultant, which we cover in the key lessons below.

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examples point the way for achieving changes for leadership in business, government, religion, human services, and more.

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a valuable read for not only consultants, but anyone who has to influence authority in their organization (hint: that's pretty much everybody in ITSM and/or BPM)....

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checklists and

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